



# QUANTICO/BELVOIR REGIONAL BUSINESS ALLIANCE, INC.

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FOR IMMEDIATE RELEASE  
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## TWO EVENTS IN MAY THAT WILL HELP YOU FIND BUSINESS AND JOBS

The Quantico/Belvoir Regional Business Alliance will hold two events at the George Mason University Prince William Campus this month that can assist local firms and workers in their efforts to find BRAC-related business opportunities. The events are set for May 18<sup>th</sup> and 27<sup>th</sup>.

**The Alliance is co-sponsoring, with the Mason Enterprise Center, a seminar for women, minority and veteran entrepreneurs on May 18<sup>th</sup> from 12:45 p.m. to 4:00 p.m. that will help them take advantage of government and non-government opportunities.** The keynote speaker, Len Greenhalgh, is the Tuck School Director of Programs for Minority-, Native American-, and Women-Owned Businesses, as well as Professor of Management at Dartmouth. He also is an Associate Fellow at Oxford University's Saïd Business School. He comes from a practitioner background that includes managing purchasing in a multinational corporation, entrepreneurship, and management consulting.

Professor Greenhalgh will discuss the importance to local economies of developing businesses owned by a diverse range of the population. He will be followed by panels that will feature successful entrepreneurs and business assistance providers, who will explore the opportunities available, and the means with which to pursue them.

**Sponsors include: Radio Fiesta 1480 am; The SkillSource Group; PBGH, LLP**

**Registration Information:** Fee is \$25; contact Renee at 703-993-9415 or [ryounes@gmu.edu](mailto:ryounes@gmu.edu).  
**For More Information:** Contact Miles Friedman at 703-730-2020, [mfriedman@milesfriedman.com](mailto:mfriedman@milesfriedman.com)

**On May 27<sup>th</sup>, the Alliance will conduct the fourth in its series of BRAC Impact Seminars, focusing on current opportunities related to the massive construction taking place at Ft. Belvoir and Quantico Marine Corps Base.** Speakers from the Army Corps of Engineers and both facilities will update attendees on current BRAC-related work and future plans. Spokespersons for the major construction companies who have won the BRAC contracts will provide insights into the progress of these projects and the types of contractors and workers they are hiring.

There will be a unique session on Building Information Modeling (BIM), which is the latest technology in construction design, and can help make firms more competitive for contracts.

Concurrent Sessions, taught by senior personnel from Turner Construction and Clark Construction, will introduce participants to the kinds of skill sets that these firms are looking for, with a concentration on: insurance and bonding, marketing and sales, and job estimating. The construction firms, Northern Virginia Community College and others, will also be talking about available training resources.

**Sponsors include: Turner Construction Company, Transurban, the SkillSource Group and Northern Virginia Community College**

**Registration Information:** Fee is \$65.00 payable in advance, \$75 at the door. Group rates are available. Contact Lynn Andresen: Landresen@regionalchamber.org or call (703) 590-5000 ext 101.  
**For More Information:** Contact Miles Friedman, [mfriedman@milesfriedman.com](mailto:mfriedman@milesfriedman.com) or 703-730-2020.

### **Cooperating Chambers of Commerce for these events include:**

- Prince William Regional
- Prince William County/Greater Manassas
- Greater Springfield
- Fredericksburg Regional
- Northern Virginia Black Chamber
- US Hispanic Chamber Of Commerce